



WORKFORCE INVESTMENT BOARD

SAN LUIS OBISPO COUNTY

Workforce Investment Board Application Form

Name of organization who is nominating applicant: Carl Dudley

Applicant Information:

Name: Phillip Koziel

Address: _____ County: San Luis Obispo

Telephone: (Office) _____ (Cell): _____

Fax #: _____

Company/Organization: Coast Hills FCU No. of Employees: 351

Industry Cluster Represented: Finance
(ie, building design, knowledge & innovation, specialty manufacturing, healthcare, agriculture, tourism)

What is your official title and what skills and talents do you bring to your job?
San Luis Obispo Branch Manager as for skills please
see attached resume

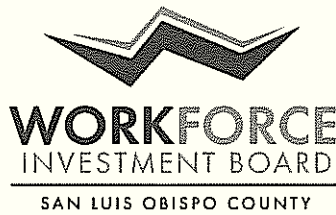
Do you live in the County where you work? yes

If not, in what County do you reside? _____

How many years have you worked in the County region? 32 years

How many years have you worked for your current employer? 5 years

List any affiliations and offices held with other associations/organizations: Rotary Committee
Chair, Childrens Resource Delawareport board member, SLO Chamber
Committee chair, Hotel association pres boardmember, United Way
committee chair, Pradoday center fundraiser chair, and American
heart Assoc. boardmember...



Please list any areas in which you are currently involved in workforce development such as being an advisory member on a WIB committee, part of the Youth Council or a participant in an Industry cluster initiative?

Banking and finance cluster, manufacturing cluster EVC and Chamber issue and evaluation committee member.

Does your organization utilize the One-Stop? NO

If not why? We have not had any applicants with background in finance and current company does look for current banking applicants. I have used your organization in the past with my prior employer.

If so, what do you like most about the One-Stop system and what would you like to see be done differently?

The applicant pool is very diverse, however, we need better outreach in the business community to make them aware of the opportunities One-Stop can bring to them.

Does your organization participate in an industry cluster initiative? Currently through the EVC

If not, why?

If so, what do you like most about participating in industry cluster initiative and what would you like to see be done differently?

I enjoy the decision makers of each cluster getting together to collaborate on effective strategies to make San Luis Obispo a better place to live and work. Job growth and head of household jobs focused.

What do you think are the critical workforce issues in our region?

Lack of affordable housing and head of household jobs. We have survived by growing government jobs and now we are paying the price on head of household job outside of that industry do to cuts. Education.

What will you bring to the Workforce Investment Board of San Luis Obispo County (i.e., network, resources, experience, etc.)?

Networking, knowledge base as a key decision maker in hiring organizations and extensive knowledge in many different industries in which I have been the key decision maker.



What do you hope to get out of your participation on the Workforce Investment Board of San Luis Obispo County?

A better knowledge of the workings of the board and how it impacts the community.
Deeper understanding of issues that impact the community and the ability to make a difference in the local community!

I formally request that consideration be given to my nomination for appointment to the Workforce Investment Board of San Luis Obispo County.

Signature: _____

Date: _____

12/2/2012



Phillip E. Koziel

Key Strengths

- Dynamic Public Relations
- Twenty-Four Years of Management and Leadership Experience
- Nineteen Years Human Resources / Risk Management
- Excel in Quality customer service
- Excellent budgeting and cost management with an eye for detail
- Excellent communication skills
- Expert leadership ability
- Received over fifty awards in business excellence

Professional Experience

Branch Manager, CoastHills Federal Credit Union

2/08-present

Full responsibility for a \$50 million branch with attention to increasing business accounts through outstanding business development, excellent communication, and willingness to take initiative. Recruitment, training and development of staff. Analyzing and interpreting elaborate financial statements and contracts. Maintain Federal regulatory compliance and financial auditing. Collaborated with staff, executives, community and vendors on several significant and successful events for CoastHills Foundation. Built brand recognition and strong relationships with businesses owners, community and customers to increase product penetration and retention.

District Trainer /General Store Manager, Ross Stores, Inc. Fortune 500

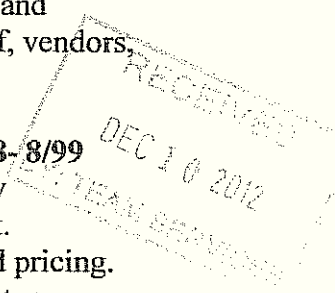
8/99-2/08

Recruitment and selection of entry level up to senior level staff for existing and new stores. Constant training and developing of staff, minimizing expenses, and maintaining complex budgeting standards. Conducted daily staff meetings, review staff goals and perform monthly safety audits. Planned workloads for staff and prepared, analyzed, and implemented business plans. District training store manager, special projects systems trainer for over 150 staff and 11 stores. Regularly reviewed and analyzed job classification and pay levels. Liaison between community, staff, vendors, and corporate office.

Sales Manager, Staples Corporation

5/98-8/99

Trained and developed sales staff and fostered a sales culture for strategically enhancing business service, sales maximization and gross margin enrichment. Implemented day-to-day computerized accounting, marketing, inventory, and pricing. Fully responsible for warehouse and purchasing of multi-million dollar inventory. Generated strong relationships with large corporations to increase sales. Regional Project Coordinator for new store openings and underperforming stores.



Operations Manager/Regional Project Coordinator, Kmart Corp 6/93- 5/98

Managed accounting staff, receiving staff, security agents, floor staff and custodial personnel. Coordinated and managed human resource department, merchandise replenishment, and store expense control. Established and maintained exceptional relationships with suppliers, corporations, and customers. Regional project coordinator: led teams to assess and implement disaster recovery, remodels, and new store construction. Responsible for recruitment, training and establishing staff levels for new store openings.

Property and Facilities Manager, Sandpiper Properties 6/87-6/93

Managed operation of more than 250,000 square feet of commercial housing complexes throughout three counties. Recommended and implemented development of building improvements. Coordinated and negotiated contract agreements, developed cost analysis of property expenses and revenues, and developed group event revenue sources. Planned fiscal budget with strategic vision and performed collection recovery. Managed cleaning and maintenance staff. Board member for Hotel Association of Morro Bay, directly responsible for the increased hotel occupancy for the city of Morro Bay through large-scale event development, organization, and execution.

Education

Bachelor of Science in Business Administration , concentration in Marketing,
California Polytechnic State University, San Luis Obispo.

Affiliations

Active member of Cal Poly SLO Chapter Alumni. Rotary of San Luis Obispo de Tolosa Chair of Charitable Giving and Interact youth advisor. Children's Resource Development Center Vice Chair/Fundraising chair. American Heart Association Board Member/ Fundraising. CASA – Case appointed special advocates SLO, SLO Chamber of Commerce Ambassador 2009-2011, Chair 2011, and current representative for Issues and Evaluations Committee. Leadership of San Luis Obispo Class XIX.

